## Living Income Workshop 19 May 2021

## The Living Income **Community of Practice**











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## Empowering action towards improving living income

19 May 2021 13:00-16:30 BST (GMT +1)









## **Housekeeping Rules**

#### THIS SESSION IS BEING RECORDED

Please turn your video off during the main session. You will be kept muted throughout main session

#### **QUESTIONS**

- 1. Plenary: Raise your virtual hand (organizers shall unmute you)
- 2. Breakout: You can un-mute yourself
- 3. Written question- Pop it in the CHAT BOX



**CHAT BOX:** We shall also use the chat box to share links to resources. You can use it to connect to other participants or LICOP facilitators

**IF THE NETWORK FAILS?** Try to reconnect. If after 5mins it does not work, please refer to your emails for any updates from the organizer.

**HEARD SOMETHING NOTEWORTHY?** Share in on twitter or LinkedIn using the hashtag **#LICOP2021event** 

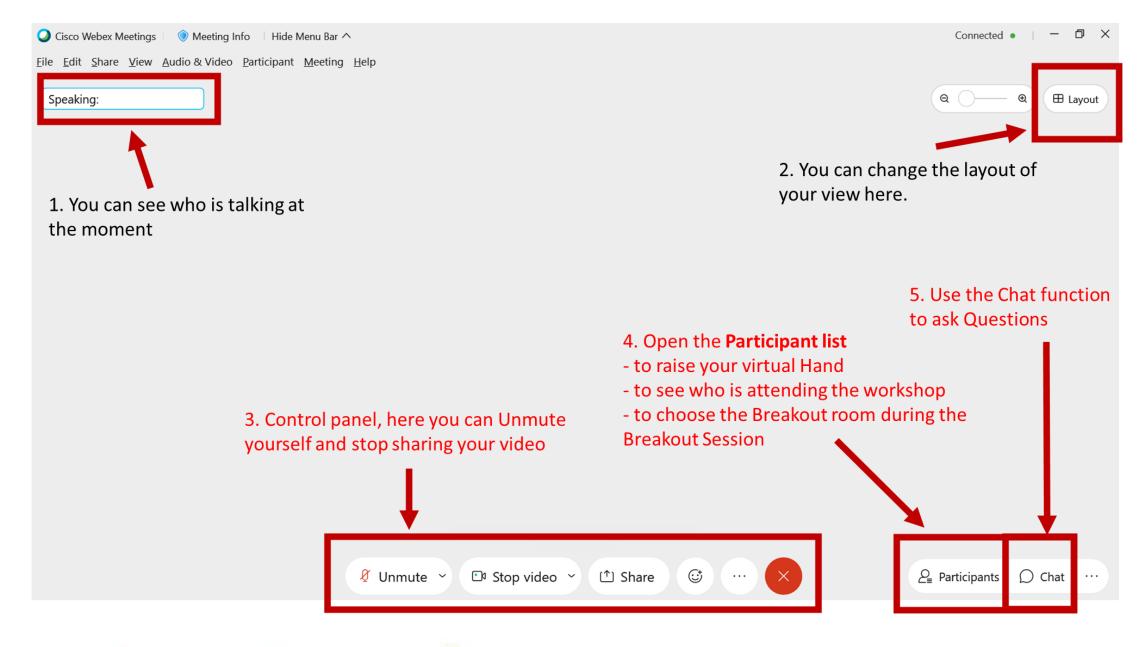
TECHNICAL DIFFICULTIES? Helpline +49 30 235911618 (Reach out to anja@isealalliance.org\_OR\_m.muensch@conpolicy.de)



















#### **Anti Trust Statement**

As participants in this group, we need to be mindful of constraints of antitrust laws. During both the formal and informal parts of this meeting, participants shall not enter into discussions, agreements or concerted action that my have as their object or effect the restriction of competition. This prohibition covers the exchange of competitively sensitive information including, but not limited to, information concerning individual prices, production, sales, capacities, costs, rates, coverages, market practices, claims settlement practices, company level investments, or any other competitive aspect of an individual company's operation.

Each participant is obliged to speak up immediately for the purpose of preventing any discussion falling outside these bounds.

Thank you!









## Agenda

TIME (BST/GMT +1)	Duration	Session
13:00 – 13:20	20m	Introduction to LiCoP and Partners & Networking
13:20 – 14:30	70m	<ul> <li>Part 1 Definition and technical concepts on how we define and measure a Living income</li> <li>Session 1: Build Your Understanding on Living Income</li> <li>Session 2: Practical insights for choosing the most effective approach to measuring income.</li> </ul>
14:30- 14:40	10m	BREAK
14:40 – 16:20	100m	<ul> <li>Part 2 Closing the Income Gap-Sector advancements, Emerging Issues, Developing a LI approach</li> <li>Session 3: Living Income &amp; Livelihoods – emerging topics</li> <li>Session 4: Developing a Systems Approach to Living income: What does a LI approach mean for different people in the food and ag system?</li> </ul>
16:20- 16:30	10m	Wrap up

## LICOP workshop facilitators



Adam Romo Senior Coordinator, Innovations ISEAL Alliance



Don Seville, Executive Director, Sustainable Food Lab



Kealy Sloan
Program
Manager
Agriculture &
Development
Sustainable Food
Lab



Sheila Senathirajah Senior Manager, Innovations ISEAL Alliance



Anja Norwig Project Support ISEAL Alliance



Friederike
Martin
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and Standards
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Thilo Liedbauer
Advisor for Sector
Programme
Sustainable
Agricultural Supply
Chains and
Standards
GIZ











Rita Mendez Senior Coordinator, Impacts ISEAL Alliance



Tim Loos
Advisor for
Sustainable Supply
Chains and
Standards,
GIZ

## Group of 3-4 pax:

Introduce yourself and share a positive experience working on farmer Income

## **Networking Session (6 mins)**











### Part 1

Definition and technical concepts on how we define and measure a Living income 13:20 – 14:30 pm





## **Keeping it interactive - Mentimeter**





2. Go to www.menti.com



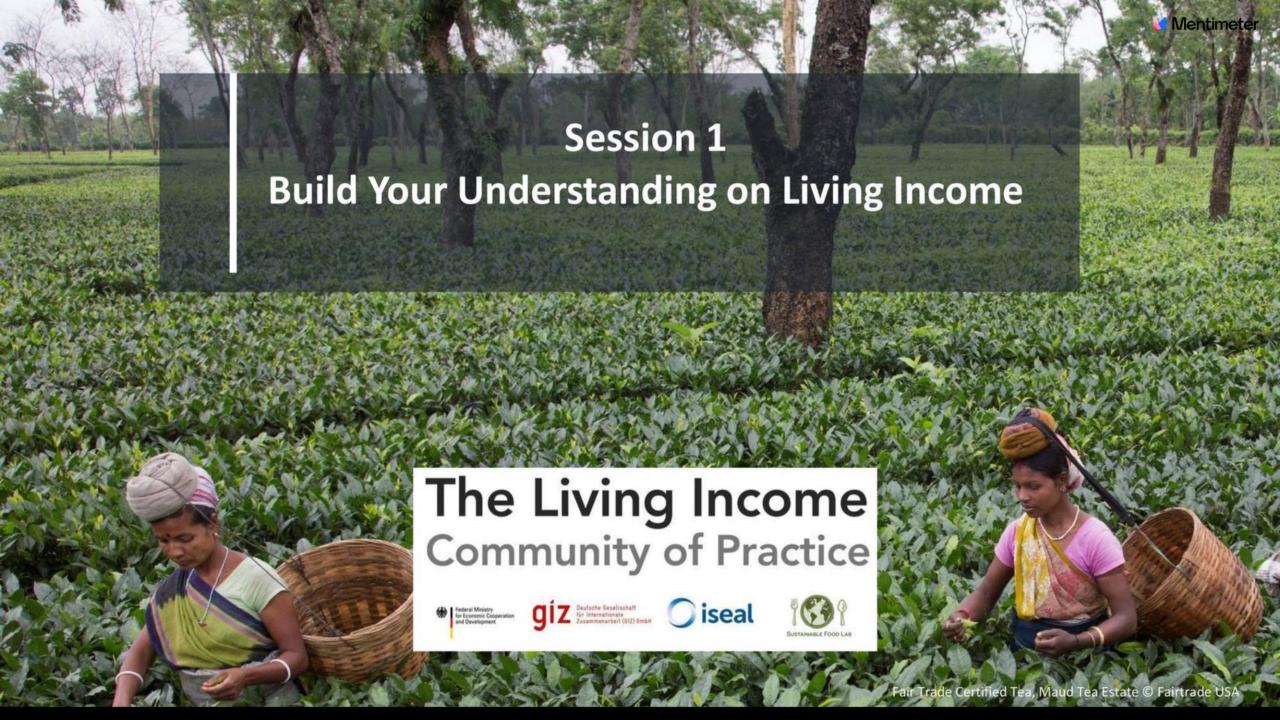
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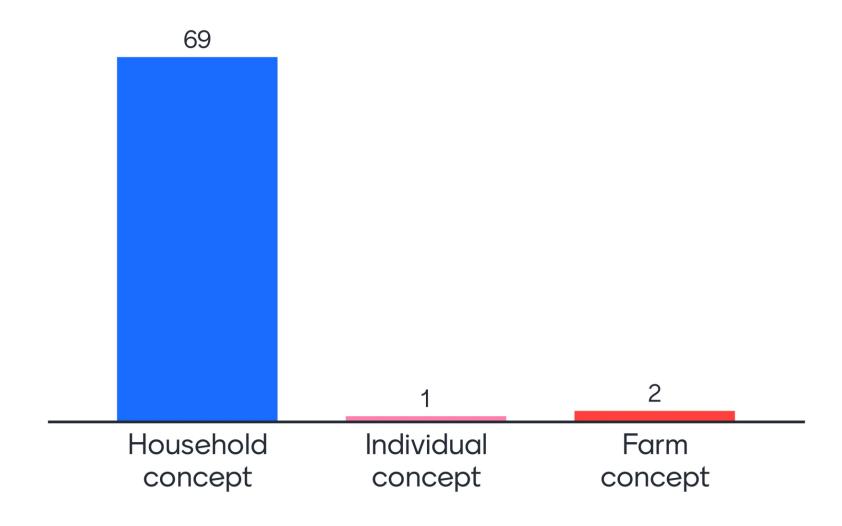








# Living income is a...







# Earning a living income means...



family to afford a decent standard of living



A worker earns enough in a work week to enable his A household earns enough in a work enough in a work enough in a work enough earns enough in a work enough standard of living



levels of income



## What is Living Income?



Living income is about the income level that would enable a family to afford a decent standard of living.

A basic, decent standard of living!





## What is the link between living income and living wage?





#### **Living Wage**

A worker earns enough in a standard work week to enable his/her family to afford a decent standard of living.

Both are derived from the idea of achieving a decent standard of living.

Living wage applies to an individual worker. Living income applies to a household.

#### The Living Income Community of Practice



#### **Living Income**

Farming households earn enough in a year from all income sources to afford a decent standard of living.

https://www.globallivingwage.org

www.living-income.com

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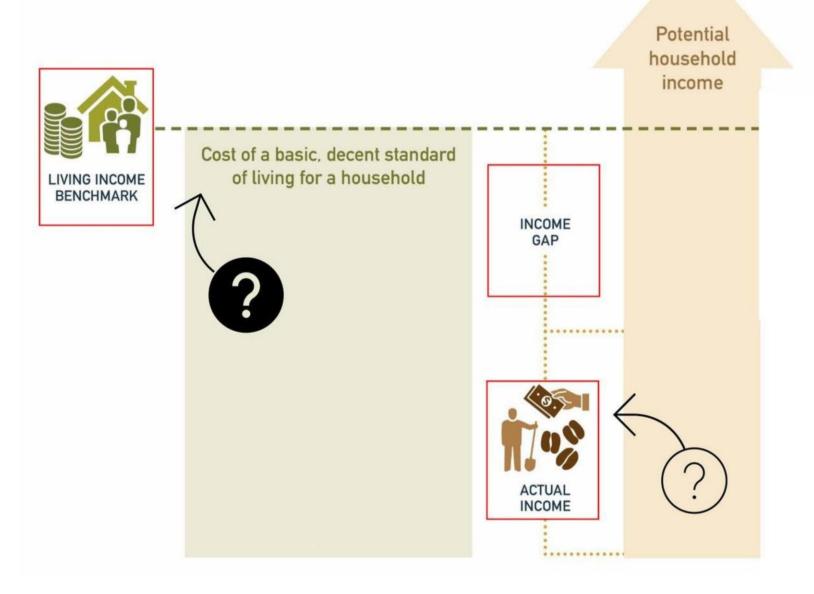
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#### The Living Income Story





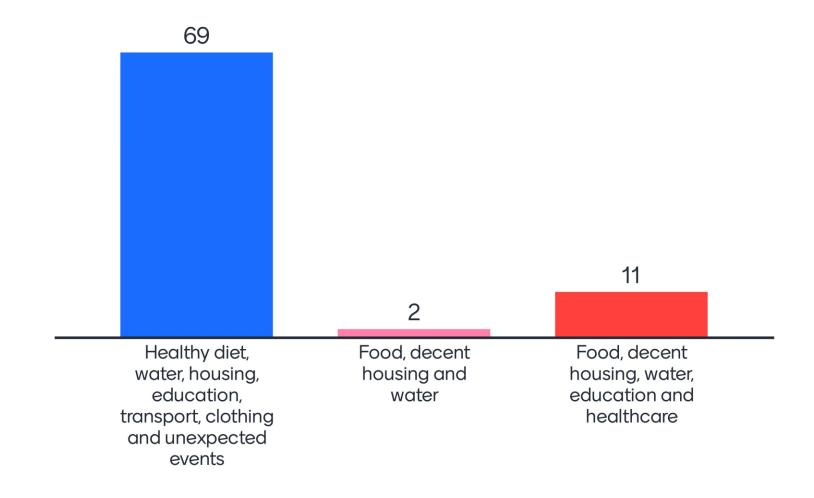








# A Living Income Benchmark is an estimate of the cost of all elements of a basic decent standard of living, including:





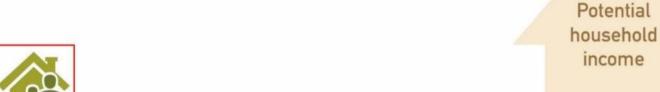
## What is a Living Income Benchmark?



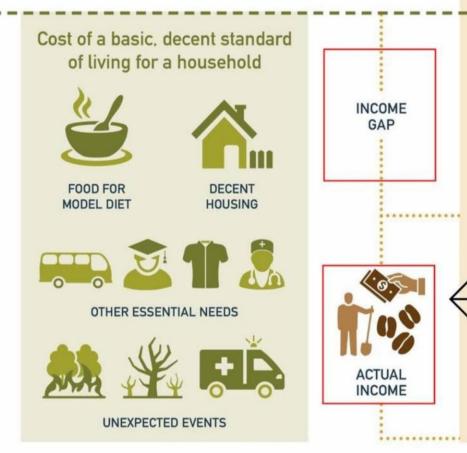


A living income benchmark is an estimate of the cost of a basic and decent standard of living for a household.

It answers the question: 'how much does a typical household in a particular place need to earn, from all income sources, in order to live a decent standard of living?









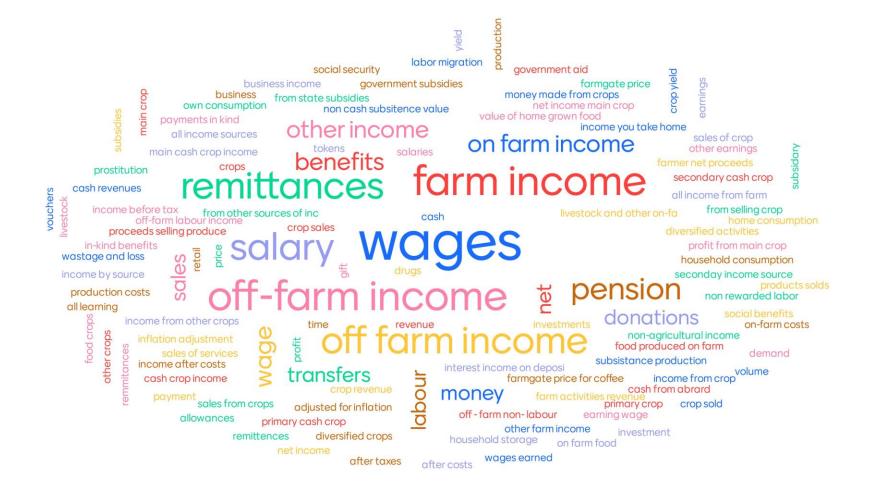








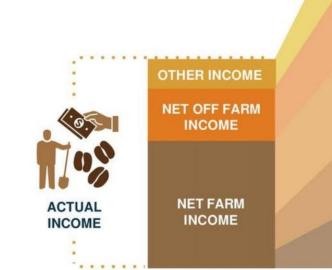
# What do we mean by actual income? [type your suggested elements for actual income composition]



## What is 'actual household income'?

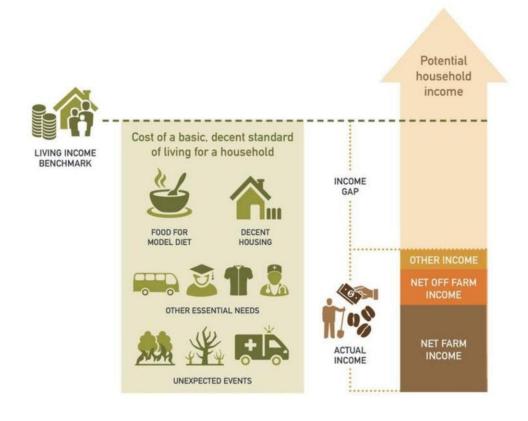
- Evidence shows that smallholder households draw their incomes from a variety of sources.
- These can be generally categorized into 3 (which can then be further subdivided):
  - Net farm income
  - Net off farm income
  - Other income
- Actual household income in the sum of the net incomes across these sources.

<sup>\*</sup>Note – farm income and what is considered primary cash crop income may not be the main income source for your farming households of concern.





# What is an 'income gap', and how does it relate to the living income benchmark?



An income gap is the difference between the living income benchmark and current income of a typical farming household.

#### The Living Income Story



Potential





**ACTUAL** 

INCOME

OTHER INCOME

**NET OFF FARM** INCOME

> **NET FARM** INCOME



PRIMARY CASH **CROP INCOME** 

OTHER SOURCES

OF INCOME

INCOME







Cost of a basic, decent standard















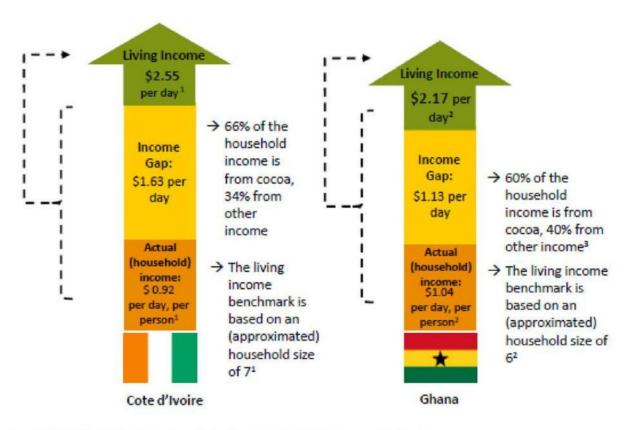
# Income Gap: Example Cote D'Ivoire/Ghana





#### Mind the gap

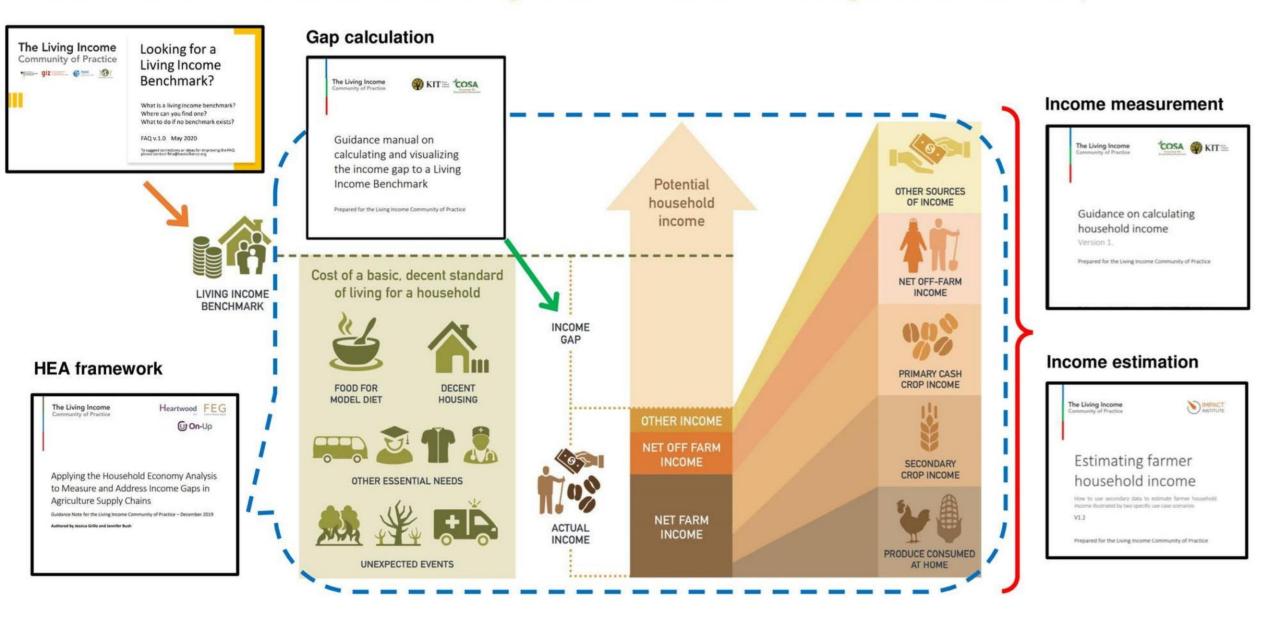
Despite a multitude of sustainability efforts to improve the livelihoods of cocoa farmers, severe poverty among cocoa farmers remains widespread.



#### Sources:

- 1 KIT (2018): Analysis of the income gap of cocoa producing households in Côte d'Ivoire: Comparison of actual incomes with the Living Income Benchmark
- 2 KIT (2018): Analysis of the income gap of cocoa producing households in Ghana: Comparison of actual incomes with the Living Income Benchmark
- https://cocoainitiative.org/news-media-post/cocoa-farmers-in-ghana-experience-poverty-and-economic-vulnerability

### Our income measurement guidance & the living income story



## Where can I find existing living income benchmarks? Mentimeter

Visit the following locations:

#### The Living Income **Community of Practice**









www.living-income.com



Living income benchmarks available for the cocoa industry in Ghana & Cote d'Iviore.

Also Excel database with summary of living income benchmarks published in other locations.



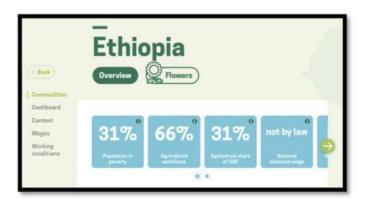
www.globallivingwage.org



Living wage estimates available in 26 countries, with application in multiple industries



www.align-tool.com



Website with ambition to eventually host information on all available living income and living wage benchmarks.